

Deal dates from
10/01/2007 to 10/05/2007

F+I Log (by FI Mgr, Dirship, NewUsed)

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Stat	Date	d/l	Deal	Cust	n/u	Stock#	Year	Mk	Model	X	I	Bank	Spread	Term	Amt Fin	FinRes	Life	A+H	Gap	SvcCon	Maint	AM 01	AM 02	AM 03	AM 04	Tot F+I
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Apr Miller

Apr Miller / Bullwinkle Moose Motors

Apr Miller / Bullwinkle Moose Motors / New Veh Sold

F	10/01	D	92048	Cust	N	47051	2007	Vo	Jetta	Y	Y	Amcore B	0.4	75	22,423	309	0	0	0	0	200	0	0	150	0	659							
F	10/03	D	92061	Cust	N	57344	2007	Ch	Impala	Y	Y	Gmac	1.0	48	13,513	456	0	0	0	693	0	0	60	0	0	1,209							
F	10/03	D	92099	Cust	N	57400	2007	Ch	Cobalt	Y	Y	Amcore B	0.0	36	9,861	200	0	0	0	350	50	0	0	0	0	600							
Totals: Apr Miller / Bullwinkle Moose Motors / New Veh Sold																																	
															3																		
Average per Vehicle Sold															Veh	0.4	53	15,265	322	0	0	0	347	83	0	20	50	0	823				
Average per Contract Sold															Sold				322	0	0	0	521	125	0	60	150	0					
# Sold																			3	0	0	0	2	2	0	1	1	0					
# Qualifying																			3	3	3	3	3	3	3	3	3	3					
% Penetration																			100.0%	0.0%	0.0%	0.0%	66.6%	66.6%	0.0%	33.3%	33.3%	0.0%					

Apr Miller / Bullwinkle Moose Motors / Used Veh Sold

F	10/01	D	92056	Cust	U	BC4287A	2007	Ch	Cobalt	Y	Y	Cash Dea	2.0	72	17,283	923	0	0	0	0	0	0	0	0	0	923					
C	10/03	D	92040	Cust	U	K4341A	2004	Ch	Subur	Y	Y	Cash Dea	0.0	72	31,139	100	0	0	0	0	200	140	0	239	0	539					
C	10/01	D	92071	Cust	U	C67185A	2002	Je	Grand	Y	Y	Amcore B	1.0	60	22,603	678	0	0	0	671	200	0	-138	150	0	1,561					
F	10/03	D	92104	Cust	U	C57355A	2002	Ch	Impala	Y	Y	Amcore B	2.4	60	14,534	1,028	0	0	407	0	0	0	0	0	0	1,435					
F	10/04	D	92039	Cust	U	BC4330A	2006	Fo	Freest	Y	Y	Capital	1.0	72	14,939	392	0	0	0	0	0	0	0	0	0	392					
C	10/04	D	92119	Cust	U	K4342A	2005	Do	Stratu	Y	Y	Hsbc Aut	0.0	66	11,847	0	0	0	0	0	0	0	0	0	0	0					
C	10/05	D	92139	Cust	U	BC4312A	2005	Vo	Jetta	Y	Y	Amcore B	2.2	60	20,384	1,326	0	0	457	1,225	200	0	0	165	0	3,373					
Totals: Apr Miller / Bullwinkle Moose Motors / Used Veh Sold																															
															7																
Average per Vehicle Sold															Veh	1.2	66	18,961	635	0	0	123	270	85	20	-19	79	0	1,174		
Average per Contract Sold															Sold				741	0	0	432	948	200	140	***,***	184	0			
# Sold																			6	0	0	2	2	3	1	0	3	0			
# Qualifying																			7	6	6	7	7	7	7	7	7	7			
% Penetration																			85.7%	0.0%	0.0%	28.5%	28.5%	42.8%	14.2%	0.0%	42.8%	0.0%			

Totals: Apr Miller / Bullwinkle Moose Motors

															10															
Average per Vehicle Sold															Veh	1.0	62	17,853	541	0	0	86	293	85	14	-7	70	0	1,069	
Average per Contract Sold															Sold				601	0	0	432	734	170	140	-78	176	0		
# Sold																			9	0	0	2	4	5	1	1	4	0		
# Qualifying																			10	9	9	10	10	10	10	10	10	10		
% Penetration																			90.0%	0.0%	0.0%	20.0%	40.0%	50.0%	10.0%	10.0%	40.0%	0.0%		

Apr Miller / Rocky J Squirrel Motors

Apr Miller / Rocky J Squirrel Motors / Used Veh Sold

Stat	Date	d/I	Deal	Cust	n/u	Stock#	Year	Mk	Model	X	I	Bank	Spread	Term	Amt Fin	FinRes	Life	A+H	Gap	SvcCon	Maint	AM 01	AM 02	AM 03	AM 04	Tot F+I
S	10/01	D	92066	Cust		U BC4279A	2004	Ch	Blazer	Y	Y	Daimlerc	0.1	72	18,212	72	0	0	0	0	0	0	0	0	0	72
F	10/01	D	92067	Cust		U BC4299C	2005	Ch	Impala	Y	Y	Hsbc Aut	0.8	66	13,840	271	0	0	0	0	0	0	0	0	0	271
Totals: Apr Miller / Rocky J Squirrel Motors / Used Veh Sold															32,052	344	0	0	0	0	0	0	0	0	0	344
Average per Vehicle Sold															16,026	172	0	0	0	0	0	0	0	0	0	172
Average per Contract Sold																172	0	0	0	0	0	0	0	0	0	
# Sold															2	0	0	0	0	0	0	0	0	0	0	
# Qualifying															2	2	2	2	2	2	2	2	2	2	2	
% Penetration																100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	

Totals: Apr Miller / Rocky J Squirrel Motors															32,052	344	0	0	0	0	0	0	0	0	0	344
Average per Vehicle Sold															16,026	172	0	0	0	0	0	0	0	0	0	172
Average per Contract Sold																172	0	0	0	0	0	0	0	0	0	
# Sold															2	0	0	0	0	0	0	0	0	0		
# Qualifying															2	2	2	2	2	2	2	2	2	2	2	
% Penetration																100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	

Totals: Apr Miller															210,583	5,759	0	0	864	2,939	850	140	-78	704	0	11,038
Average per Vehicle Sold															17,548	479	0	0	72	244	70	11	-6	58	0	919
Average per Contract Sold																523	0	0	432	734	170	140	-78	176	0	
# Sold																11	0	0	2	4	5	1	1	4	0	
# Qualifying																12	11	11	12	12	12	12	12	12	12	
% Penetration																91.6%	0.0%	0.0%	16.6%	33.3%	41.6%	8.3%	8.3%	33.3%	0.0%	

Stat	Date	d/I	Deal	Cust	n/u	Stock#	Year	Mk	Model	X	I	Bank	Spread	Term	Amt Fin	FinRes	Life	A+H	Gap	SvcCon	Maint	AM 01	AM 02	AM 03	AM 04	Tot F+I
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Fanny Finance

Fanny Finance / Bullwinkle Moose Motors

Fanny Finance / Bullwinkle Moose Motors / New Veh Sold

F	10/01	D	92076	Cust	N	17434	2007	Ch	Equino	Y	Y	Cash	Dea	0.0	1	26,031	0	0	0	0	0	0	0	0	0	0	0			
F	10/04	D	91951	Cust	N	77097	2007	Bm	X5	Y	Y	Cash	Dea	0.0	1	56,233	0	0	0	0	0	0	0	0	0	0	0			
F	10/04	D	92109	Cust	N	47060	2007	Vo	Gti	Y	Y	Cash	Dea	0.0	1	11,707	0	0	0	0	0	0	0	0	0	0	0			
C	10/05	D	92059	Cust	N	67246	2007	Je	Patriot	Y	Y	Cash	Dea	0.7	60	27,297	619	0	0	405	598	136	0	0	239	0	1,997			
S	10/01	D	92060	Cust	N	47116	2007	Vo	Passat	Y	Y	Amcore	B	16.0	72	27,690	0	0	0	0	0	0	0	0	0	0	0			
F	10/03	D	92032	Cust	N	67097	2007	Je	Comp	Y	Y	Harris	N	1.7	60	20,419	1,019	0	0	0	0	0	570	0	0	0	1,019			
F	10/03	D	92100	Cust	N	67101	2007	Je	Comp	Y	Y	Harris	N	1.0	60	20,011	595	0	0	0	0	0	0	0	0	0	595			
F	10/03	D	92103	Cust	N	17379	2007	Ch	Silvera	Y	Y	Us	Bank	0.9	36	19,758	291	0	0	0	0	0	0	0	0	0	291			
F	10/05	D	92141	Cust	N	17278	2007	Ch	Silvera	Y	Y	Jpmorgan		1.0	72	22,069	792	0	0	0	0	200	110	0	0	0	992			
Totals: Fanny Finance / Bullwinkle Moose Motors / New Veh																9	231,219	3,317	0	0	405	598	336	680	0	239	0	4,895		
Average per Vehicle Sold																Veh	2.3	40	25,691	368	0	0	45	66	37	75	0	26	0	543
Average per Contract Sold																Sold			663	0	0	405	598	168	340	0	239	0		
# Sold																		5	0	0	1	1	2	2	0	1	0			
# Qualifying																		9	5	5	6	9	9	9	9	9	9			
% Penetration																		55.5%	0.0%	0.0%	16.6%	11.1%	22.2%	22.2%	0.0%	11.1%	0.0%			

Fanny Finance / Bullwinkle Moose Motors / Used Veh Sold

F	10/01	D	92049	Cust	U	C67211B	1998	PI	Breeze	N	Y	Cash	Dea	0.0	1	3,631	0	0	0	0	0	0	0	0	0	0	0			
F	10/01	D	92050	Cust	U	C57411A	2003	Ch	Silvera	Y	Y	Cash	Dea	0.0	1	22,301	0	0	0	0	0	0	0	0	0	0	0			
F	10/03	D	92034	Cust	U	C57303A	1996	Bu	Regal	N	Y	Cash	Dea	0.0	1	6,738	0	0	0	0	0	0	0	0	0	0	0			
F	10/01	D	92051	Cust	U	K4343A	2006	Ch	Sebrin	Y	Y	Bay	View	0.0	72	23,936	39	0	0	405	405	200	0	0	239	0	1,288			
F	10/01	D	92070	Cust	U	C67081A	2003	Fo	Sport	Y	Y	Daimlerc		1.0	72	19,207	741	0	0	405	0	0	0	160	0	0	1,306			
F	10/02	D	92027	Cust	U	K4346A	2006	Je	Comm	Y	Y	Us	Bank	0.0	66	27,576	100	0	0	0	827	0	0	0	0	0	927			
C	10/03	D	92077	Cust	U	BC4323B	2001	Ca	Deville	Y	Y	Amcore	B	0.0	36	14,841	100	0	0	0	0	0	0	0	0	0	100			
F	10/03	D	92098	Cust	U	C57035B	2003	Fo	Explor	Y	Y	Harris	N	0.8	54	13,762	289	0	0	0	0	0	0	0	0	0	289			
Totals: Fanny Finance / Bullwinkle Moose Motors / Used Veh																8	131,995	1,270	0	0	810	1,232	200	0	160	239	0	3,911		
Average per Vehicle Sold																Veh	0.2	37	16,499	158	0	0	101	154	25	0	20	29	0	488
Average per Contract Sold																Sold			254	0	0	405	616	200	0	160	239	0		
# Sold																		5	0	0	2	2	1	0	1	1	0			
# Qualifying																		8	5	5	5	6	6	8	8	8	8			
% Penetration																		62.5%	0.0%	0.0%	40.0%	33.3%	16.6%	0.0%	12.5%	12.5%	0.0%			

Stat	Date	d/l	Deal	Cust	n/u	Stock#	Year	Mk	Model	X	Bank	Spread	Term	Amt Fin	FinRes	Life	A+H	Gap	SvcCon	Maint	AM 01	AM 02	AM 03	AM 04	Tot F+I
Totals: Fanny Finance / Bullwinkle Moose Motors														363,214	4,588	0	0	1,215	1,830	536	680	160	478	0	8,807
Average per Vehicle Sold														21,365	269	0	0	71	107	31	40	9	28	0	518
Average per Contract Sold															458	0	0	405	610	178	340	160	239	0	
# Sold														10	0	0	3	3	3	2	1	2	0	0	
# Qualifying														17	10	10	11	15	15	17	17	17	17	17	17
% Penetration														58.8%	0.0%	0.0%	27.2%	20.0%	20.0%	11.7%	5.8%	11.7%	0.0%		

Fanny Finance / Rocky J Squirrel Motors

Fanny Finance / Rocky J Squirrel Motors / New Veh Sold

F	10/01	D	91054	Cust	N	77118	2007	Bm	328cic	Y	Y	Bmw	2.4	36	37,684	2,023	0	0	0	0	0	0	0	0	2,023	
F	10/05	L	92064	Cust	N	78001	2008	Bm	535xi	Y	Y	Bmw	0.0	39	0	1,025	0	0	0	0	0	0	0	0	0	1,025
Totals: Fanny Finance / Rocky J Squirrel Motors / New Veh															37,684	3,049	0	0	0	0	0	0	0	0	0	3,049
Average per Vehicle Sold															18,842	1,524	0	0	0	0	0	0	0	0	0	1,524
Average per Contract Sold																1,524	0	0	0	0	0	0	0	0	0	
# Sold															2	0	0	0	0	0	0	0	0	0	0	
# Qualifying															2	2	2	1	2	2	2	2	2	2	2	2
% Penetration															100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	

Fanny Finance / Rocky J Squirrel Motors / Used Veh Sold

F	10/02	D	92035	Cust	U	BC4190C	2000	Ch	S-10	Y	Y	Cash	0.0	1	0	0	0	0	0	0	0	0	0	0	0	
F	10/04	D	92113	Cust	U	C17352A	2005	Po	Grand	Y	Y	Amcore	1.3	60	8,322	297	0	0	0	0	0	0	0	0	0	297
Totals: Fanny Finance / Rocky J Squirrel Motors / Used Veh															8,322	297	0	0	0	0	0	0	0	0	0	297
Average per Vehicle Sold															4,161	148	0	0	0	0	0	0	0	0	0	148
Average per Contract Sold																297	0	0	0	0	0	0	0	0	0	
# Sold															1	0	0	0	0	0	0	0	0	0	0	
# Qualifying															2	1	1	1	2	2	2	2	2	2	2	2
% Penetration															50.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	

Totals: Fanny Finance / Rocky J Squirrel Motors

Average per Vehicle Sold														11,501	836	0	0	0	0	0	0	0	0	0	0	836
Average per Contract Sold															1,115	0	0	0	0	0	0	0	0	0	0	
# Sold															3	0	0	0	0	0	0	0	0	0	0	
# Qualifying															4	3	3	2	4	4	4	4	4	4	4	4
% Penetration															75.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	

Stat	Date	d/I	Deal	Cust	n/u	Stock#	Year	Mk	Model	X	I	Bank	Spread	Term	Amt Fin	FinRes	Life	A+H	Gap	SvcCon	Maint	AM 01	AM 02	AM 03	AM 04	Tot F+I	
Totals: Fanny Finance																											
Average per Vehicle Sold																											
Average per Contract Sold																											
# Sold																											
# Qualifying																											
% Penetration																											

Grand Totals:																											
Average per Vehicle Sold																											
Average per Contract Sold																											
# Sold																											
# Qualifying																											
% Penetration																											

Note: the column labeled "Stat" should contain the following codes:
 "S"=Saved Deal; "E"=Spot Delivered; "C"=Closed in F+I, but not posted in Accounting; "F"=Finalized in Accounting

Note: the columns labeled "X" and "I" refer to whether the customer is Qualified for "X=Ext Svc Contract" or "I=Insurance":